



CCIM Institute
Equipping the world's best minds
in commercial real estate

CI 104 INVESTOR DECISION ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

CI 104 will help you apply effective decision making models to your investment analyses, as you learn to:

- Price real estate to achieve your desired yield
- Quantify real estate risk to better compare investment options
- Identify optimal time for investment disposition

Best of all – you will receive valuable analysis templates you can put to work immediately for your own business deals. Join your CCIM instructors and classmates in class for face-to-face networking and activities in our traditional 4-day classroom format.

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|----------------|----------------------------|--------|
| Dates: | Times: First Day Check-in: | Class: |
| Instructor(s): | | |

Course Location:
Address
Address
City, State, Zip

Tuition Information: **Vic Lyon Scholarship available. See Washington State chapter website.**

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| CCIM Candidate Rate - \$1,140 | Non-Candidate Rate - \$1,395 |
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Course Prerequisite:

- CI 101 Financial Analysis for Commercial Investment Real Estate
- [Preparing to Negotiate](#) E-learning course or the two-day [Advanced Negotiations](#) workshop.

Required Equipment:

- Hewlett-Packard financial calculator. HP-10BII model is highly recommended.
- A laptop computer is required. For complete details, please visit our technology requirements page at web.ccim.com/tech requirements.

Course Credits:

Continuing education (CE) credit for CCIM courses is granted through state real estate commissions. To see if CE credit is available in your state, visit <http://www.ccim.com/education/continuing-education>. CE can only be obtained through classroom courses. Please be sure to register for CE credit when you register for your CCIM course. Processing fees will apply.

To register or for more information call (800) 621 -7027 or visit <http://www.ccim.com/education>

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Plan Ahead and Save Your Seat! <http://www.ccim.com/education/tuition-and-scholarships-save-seat>